



Feature	Amethyst	Sapphire	Emerald	Diamond
Requirements Gathering	Yes	Yes	Yes	Yes
Schema Design	Yes	Yes	Yes	Yes
Customization via Standard Functionality	Basic*	Light**	Moderate***	Heavy****
Custom Fields	20*	40**	60***	100****
Page Layouts	1 Per Object*	1 Per Object**	1 Per Object***	1 Per Object****
Custom Reports	2	3	4	5
Custom Dashboards (Up to 6 Components Each)	1	2	3	4
User Setup	Yes	Yes	Yes	Yes
User Training	2 Hours	2 Hours	2 Hours	2 Hours
Data Import†	Yes*	Yes**	Yes***	Yes****
Custom List Views	-	4	6	8
Validation Rules	-	4	6	8
Basic Sharing Rules & Security Settings	-	Yes	Yes	Yes
Automated Processes	-	-	3	6
Email Alerts / Templates	-	-	3	6
Custom Profiles	-	-	-	3
Role Hierarchy Setup	-	-	-	Yes
Minimum Required Salesforce Edition	Professional	Professional	Professional	Enterprise
Estimated Timeline	1 Week	1-2 Week(s)	1-2 Week(s)	2-3 Weeks
Required Deposit	\$750	\$1,125	\$1,750	\$2,250
Total Price	\$1,500	\$2,250	\$3,500	\$4,500

* Objects Include: Leads, Accounts, Contacts, Opportunities

** Objects Include: Leads, Accounts, Contacts, Opportunities, 1 Custom Object

*** Objects Include: Leads, Accounts, Contacts, Opportunities, 2 Custom Objects

**** Objects Include: Leads, Accounts, Contacts, Opportunities, 3 Custom Objects

† Read-to-import, single sheet CSVs or Excel workbook for Leads, Accounts/Contacts, and/or Opportunities. Includes custom objects if **, ***, or ****. We will provide import templates to be populated upon request.

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